

Philip Bowman
Chief Executive

Smiths Group plc
Cardinal Place, 80 Victoria Street, London SW1E 5JL, UK
T: +44 (0)20 7808 5502
F: +44 (0)20 7808 5503
philip.bowman@smiths.com
www.smiths.com

6 May 2015

Thierry Guiette
Smiths Heimann S.A.S
Container Inspection Division
36 rue Charles Heller
94400 Vitry sur Seine
France



Smiths Group Innovation awards

Presenting Smiths Group's inaugural Innovation Awards was, for me, the highlight of the recent Senior Management Conference. I am now writing to you and every other member of the three winning teams to extend my personal congratulations.

Having instigated the Group-wide scheme, I feel strongly that the spirit of innovation which has driven Smiths forward for 160 years must not only be fostered, but also recognised and celebrated. All the more so, given the impressive standard of entries from across the divisions. Your team excelled indeed to come top in the New Process Innovation category.

By inventing, developing, and adapting an array of ground-breaking technologies over generations, Smiths has helped shape the modern world. As heirs to such a rich industrial heritage, you and your colleagues are the latest in a long line of bright, enterprising Smiths engineers who strive to make the world a safer, healthier and more productive place.

Furthermore, your breakthroughs are not merely inventions for invention's sake. They are directed towards the present and future needs of customers, a crucial discipline if we are to prosper in the fast-moving, ultra-competitive global markets of today. Only through speedy, bespoke product development can Smiths hope to punch above its weight and compete against often far larger rivals.

I am extremely proud of what you and your team have achieved. You – and all of your colleagues at Smiths – should be too. You have set a standard to which we must all aspire. As an engineering company, a relentless drive to innovate must be an important part of our corporate DNA – and I am grateful for the role you are playing in making sure that is the case.

Again, I offer my heartfelt congratulations and please allow me to conclude in time-honoured fashion – keep up the good work!

